

| MTERNATION N.                  |                 | Status  |  |                         | N                         | lember               | ship   |                                     |   | Reports   |   |                       |                                      |                              |  | Finance            | LCIF                                       |
|--------------------------------|-----------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|---|-----------------------|--------------------------------------|------------------------------|--|--------------------|--|
| Club Club<br>Number Name       | Charter<br>Date |   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>Presiden<br>Reported<br>**** |                              | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                                |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red | ;                       |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | more thar<br>one year                   | repeat                |                                      | officers that<br>do not have |  |                    |  |
| Clubs less than two years old  |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                                      |                              |  |                    |  |
| 135013 Ancud Goleta            | 06/08/2018      | Active  | 25   | 0                       | 0                         | 0                    | 0.00%  | 6 23                                |   | 0   |   | 3                     |                                      | MC,SC                        | 0  |                    | \$140.65                                   |
| Exc Award (,06/30/19)          |                 |   | [  |                         |                           |                      |  |                                     |   |   |   |                       |                                      |                              |  |                    |  |
| 136731 Chile Chico             | 12/03/2018      | Active  | 20   | 0                       | 0                         | 0                    | 0.00%  | 6 0                                 |   | 9   |   |                       |                                      | VP,MC,SC                     | 1  |                    |  |
| 135145 Melinka                 | 06/15/2018      | Active(1)   | 19   | 1                       | 0                         | 1                    | 5.56%  | 6 20                                |   | 1   |   | 4                     |                                      | M,VP,MC,SC                   | 9  |                    |  |
| 137524 Osorno Antillanca       | 03/13/2019      | Active  | 22   | 0                       | 0                         | 0                    | 0.00%  | 6 0                                 |   | 1   |   | 2                     |                                      | т                            | N/R  |                    |  |
| 136886 Vilcún San Patricio     | 12/28/2018      | Active  | 19   | 1                       | 2                         | -1                   | -5.00%   | 6 0                                 | 1   | 1   |   | 2                     |                                      | MC                           | 3  |                    |  |
| Clubs more than two years old  |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                                      |                              |  |                    |  |
| 42671 ACHAO QUINCHAO           | 05/27/1983      | Active  | 15   | 0                       | 0                         | 0                    | 0.00%  | 6 13                                |   | 2   |   | 6                     | Ν                                    |                              | 5  |                    |  |
| Exc Award (,06/30/17)          |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                                      |                              |  |                    |  |
| 18321 ANCUD                    | 08/13/1950      | Active(1)   | 34   | 1                       | 0                         | 1                    | 3.03%  | 6 34                                |   | 0   |   |                       | Ν                                    |                              | 1  |                    |  |
| 34663 CALBUCO                  | 11/29/1977      | Active  | 33   | 0                       | 0                         | 0                    | 0.00%  | 6 31                                |   | 0   |   |                       |                                      | T,VP                         | 2  |                    |  |
| 18322 CASTRO                   | 10/12/1968      | Active  | 23   | 0                       | 0                         | 0                    | 0.00%  | 6 20                                |   | 0   |   | 2                     | Ν                                    |                              | 2  |                    |  |
| Exc Award (,06/30/17)          |                 |   | ĺ  |                         |                           |                      |  |                                     |   |   |   |                       |                                      |                              |  |                    |  |
| 129518 Chaitén                 | 12/28/2016      | Active  | 19   | 0                       | 0                         | 0                    | 0.00%  | 6 17                                |   | 1   |   |                       |                                      | MC,SC                        | 1  |                    |  |
| 18324 COYHAIQUE                | 05/13/1952      | Active  | 26   | 0                       | 0                         | 0                    | 0.00%  | 6 26                                |   | 0   |   |                       |                                      | M,VP,MC                      | 17   |                    | \$83.38                                    |
| Exc Award (,06/30/18)          |                 |   | [  |                         |                           |                      |  |                                     |   |   |   |                       |                                      |                              |  |                    | ]  |
| 82258 DALCAHUE                 | 05/18/2004      | Active  | 15   | 0                       | 0                         | 0                    | 0.00%  | 6 16                                |   | 0   |   | 2                     | Ν                                    | M,MC                         | 0  |                    |  |
| 18327 FRUTILLAR                | 01/12/1951      | Active  | 11   | 0                       | 0                         | 0                    | 0.00%  | 6 13                                |   | 2   |   | 2                     |                                      | S,M,VP,MC,SC                 | 4  |                    |  |
| 18329 LA UNION                 | 07/01/1956      | Active  | 21   | 0                       | 0                         | 0                    | 0.00%  | 6 20                                |   | 3   |   |                       | Ν                                    |                              | 3  |                    |  |
| 18328 LANCO                    | 03/28/1953      | Active  | 13   | 0                       | 0                         | 0                    | 0.00%  | 6 12                                |   | 2   |   |                       | R                                    | P,T,M,VP,MC                  | 1  |                    |  |
| 18332 LLANQUIHUE               | 07/04/1968      | Active(1)   | 21   | 0                       | 0                         | 0                    | 0.00%  | 6 20                                |   | 0   |   |                       | Ν                                    |                              | 2  |                    |  |
| 18331 LONCOCHE                 | 11/17/1954      | Active  | 24   | 0                       | 0                         | 0                    | 0.00%  | 6 24                                |   | 2   |   |                       | N                                    | MC,SC                        | 1  |                    |  |
| Exc Award (,06/30/18,06/30/17) |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                                      |                              |  |                    |  |
| 18333 LOS LAGOS                | 09/03/1953      | Active  | 20   | 0                       | 0                         | 0                    | 0.00%  | 6 17                                |   | 0   |   |                       | Ν                                    |                              | 0  |                    |  |
| Exc Award (,06/30/19)          |                 |   | [  |                         |                           |                      |  |                                     |   |   |   |                       |                                      |                              |  |                    |  |
| 18334 LOS MUERMOS              | 10/13/1963      | Active  | 22   | 0                       | 3                         | -3                   | -12.00%  | 6 24                                | 5   | 2   |   |                       | Ν                                    | P,M,MC,SC                    | 5  |                    | \$514.71                                   |



| CATERNATION AS  |                 | Status  |  |                         | N                         | lember               | ship   |                                     |   | Reports   |   |                       |                               |   |  |                    | LCIF                                       |
|---|-----------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|---|-----------------------|-------------------------------|---|--|--------------------|--|
| Club Club<br>Number Name                                    | Charter<br>Date |   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported |   | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|   |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red | ;                       |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | more than<br>one year                   | repeat                |                               | Notes the<br>officers that<br>do not have<br>an active<br>Email | in 12  |                    |  |
| Exc Award (,06/30/18)                                       |                 |   | ļ  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    |  |
| 18335 MAFIL   | 10/27/1966      | Active  | 16   | 0                       | 0                         | 0                    | 0.00%  | o 14                                |   | 0   |   |                       | Ν                             | MC  | 2  |                    |  |
| 18337 OSORNO  | 03/26/1949      | Active(1)   | 14   | 0                       | 0                         | 0                    | 0.00%  | 5 15                                |   | 1   |   |                       | Ν                             |   | 0  |                    | \$412.68                                   |
| 40435 OSORNO PILMAIQUEN<br>Exc Award (,06/30/18)            | 10/01/1981      | Active  | 29   | 0                       | 0                         | 0                    | 0.00%  | o 30                                |   | 1   |   |                       | Ν                             |   | 0  |                    |  |
| 34393 OSORNO RAHUE  | 08/12/1977      | Active  | 20   | 1                       | 0                         | 1                    | 5.26%  | o 17                                |   | 0   |   |                       | N                             | SC  | 0  |                    |  |
| Exc Award (,06/30/19)                                       |                 |   | 1  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    |  |
| 18339 PANGUIPULLI   | 10/22/1966      | Active(2)   | 2  | 0                       | 6                         | -6                   | -75.00%  | 8                                   | 8   | 1   |   |                       |                               | S,T,M,VP,MC<br>SC   | 22   |                    |  |
| 18341 PUCON   | 02/22/1964      | Active  | 32   | 0                       | 0                         | 0                    | 0.00%  | 29                                  |   | 1   |   |                       | N                             | SC  | 0  |                    | \$426.60                                   |
| Exc Award (,06/30/19)                                       |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    |  |
| 18342 PUERTO AYSEN  | 08/08/1950      | Active  | 10   | 0                       | 0                         | 0                    | 0.00%  | b 10                                |   | 0   |   |                       | Ν                             | VP,MC,SC  | 13   |                    |  |
| 18343 PUERTO MONTT  | 03/24/1949      | Active  | 45   | 0                       | 0                         | 0                    | 0.00%  | 35                                  |   | 0   |   |                       | Ν                             |   | 0  |                    |  |
| Exc Award (,06/30/18,06/30/17,06/                           | 30/19)          |   | ľ  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    |  |
| 34969 PUERTO MONTT ANGELMO                                  | 01/30/1978      | Active  | 35   | 1                       | 0                         | 1                    | 2.94%  | 32                                  |   | 0   |   |                       | Ν                             | SC  | 0  |                    |  |
| Exc Award (,06/30/18,06/30/19)                              |                 |   | ĺ  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    |  |
| 125043 Puerto Montt Reloncavi                               | 06/12/2015      | Active  | 24   | 0                       | 4                         | -4                   | -14.29%  | 24                                  | 3   | 0   |   |                       |                               | S,M   | 2  |                    |  |
| Exc Award (,06/30/18)                                       |                 |   | [  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    |  |
| 18344 PUERTO NATALES  | 12/19/1961      | Active(1)   | 21   | 0                       | 0                         | 0                    | 0.00%  | o 18                                |   | 1   |   | 2                     |                               | M,MC,SC   | 1  |                    |  |
| 32540 PUERTO PORVENIR L C                                   | 06/28/1976      | Active(1)   | 22   | 0                       | 0                         | 0                    | 0.00%  | 21                                  |   | 0   |   | 4                     |                               | M,SC  | 1  |                    |  |
| 18345 PUERTO VARAS  | 12/07/1952      | Active  | 43   | 0                       | 2                         | -2                   | -4.44%   | 44                                  | 11  | 0   |   |                       | Ν                             | M,MC  | 2  |                    | \$166.68                                   |
| Exc Award (,06/30/17,06/30/19,06/                           | 30/18)          |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    |  |
| 121188 Puerto Varas Los Colonos                             | 01/28/2014      | Active  | 21   | 0                       | 0                         | 0                    | 0.00%  | 20                                  |   | 1   |   |                       |                               | Ρ   | 0  |                    | \$266.68                                   |
| Exc Award (,06/30/19)                                       |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    |  |
| 18346 PUNTA ARENAS  | 04/17/1950      | Active  | 25   | 0                       | 2                         | -2                   | -7.41%   | 28                                  | 6   | 0   |   | 2                     | Ν                             | M,MC  | 2  |                    |  |
| 34115 PUNTA ARENAS CRUZ DEL<br>SUR<br>Exc Award (,06/30/18) | 06/17/1977      | Active  | 36   | 0                       | 0                         | 0                    | 0.00%  | o 41                                |   | 1   |   |                       | Ν                             | M,MC  | 0  |                    |  |
| 99544 PUNTA ARENAS GTW NEW<br>CENTURY                       | 06/06/2007      | Active  | 9  | 0                       | 0                         | 0                    | 0.00%  | 9                                   |   | 0   |   |                       | Ν                             | M,MC,SC   | 4  |                    |  |
| 125104 PUNTA ARENAS MUJER<br>AUSTRAL                        | 06/12/2015      | Active  | 7  | 0                       | 0                         | 0                    | 0.00%  | . 8                                 |   | 0   |   |                       |                               | VP,MC,SC  | 0  |                    |  |



| MTERNATIONAL S                               |                                  |                 | Status  |  |                         | Μ                         | lember               | ship   |                                     |   |   |   | Finance               | LCIF                                  |                           |  |                    |  |
|--|----------------------------------|-----------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|---|-----------------------|---------------------------------------|---------------------------|--|--------------------|--|
|  | lub<br>ame                       | Charter<br>Date |   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported<br>**** |                           | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|  |                                  |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | more than one year                      | repeat                |                                       | officers that do not have |  |                    |  |
| 18347 PURRAN                                 | NQUE                             | 02/28/1970      | Active  | 17   | 0                       | 1                         | -1                   | -5.56%   | 5 17                                | 46  | 1   |   |                       | Ν                                     | M,MC                      | 1  |                    |  |
| 129893 Purranque                             | ue Centenario                    | 01/20/2017      | Active  | 18   | 0                       | 0                         | 0                    | 0.00%  | 5 23                                |   | 2   |   |                       |                                       | T,VP,SC                   | 2  |                    |  |
| 44299 PUYEHU                                 | JE                               | 10/11/1984      | Active  | 15   | 0                       | 0                         | 0                    | 0.00%  | 5 24                                |   | 5   | 1                                       | None                  | Ν                                     |                           | 7  | 90+ Days           |  |
| 64582 QUELLO                                 | DN                               | 06/28/2001      | Active  | 21   | 0                       | 0                         | 0                    | 0.00%  | 5 22                                |   | 0   |   |                       | R                                     | S,MC                      | 2  |                    |  |
| Exc Award (<br>18348 RIO BUE<br>Exc Award (  | ENO                              | 10/01/1950      | Active(1)   | 26   | 0                       | 0                         | 0                    | 0.00%  | b 24                                |   | 1   |   |                       | N                                     | SC                        | 0  | 90+ Days           | \$100.00                                   |
| 129309 San Carlo                             | . ,                              | 11/01/2016      | Active(1)   | 11   | 2                       | 2                         | 0                    | 0.00%  | i 16                                | 2   | 0   |   |                       |                                       | M,VP,MC,SC                | 16   |                    |  |
| 18352 TEMUCO                                 | 0                                | 04/07/1949      | Active  | 27   | 0                       | 0                         | 0                    | 0.00%  | 5 28                                |   | 0   |   |                       |                                       |                           | 0  |                    |  |
| 42556 TEMUCO                                 | O ANTUMALAL                      | 04/08/1983      | Active  | 32   | 1                       | 1                         | 0                    | 0.00%  |                                     | 0   | 0   |   |                       | N                                     |                           | 0  |                    |  |
| Exc Award (                                  | (,06/30/18)                      |                 |   |  |                         |                           |                      |  |                                     |   | -   |   |                       |                                       |                           |  |                    |  |
| 33097 TEMUCO                                 | O NIELOL                         | 12/08/1976      | Active  | 13   | 0                       | 0                         | 0                    | 0.00%  | 5 13                                |   | 0   |   |                       | Ν                                     | MC,SC                     | 0  |                    |  |
| 124014 Temuco N                              | Nueva Frontera                   | 01/20/2015      | Active  | 22   | 0                       | 0                         | 0                    | 0.00%  | i 21                                |   | 0   |   |                       |                                       | M,MC                      | 0  |                    | \$101.27                                   |
| Exc Award (<br>47671 TEMUCO                  | (,06/30/17)<br>O PADRE LAS CASAS | 08/17/1987      | Active  | 16   | 2                       | 0                         | 2                    | 14.29%   | 5 15                                |   | 0   |   |                       |                                       |                           | 2  |                    |  |
| 18353 VALDIVIA                               | A                                | 03/28/1949      | Active(1)   | 34   | 0                       | 0                         | 0                    | 0.00%  | 5 31                                |   | 1   |   | 3                     | Ν                                     | MC                        | 0  |                    | \$52.94                                    |
| 124606 Valdivia E                            | El Bosque                        | 04/17/2015      | Active  | 16   | 0                       | 0                         | 0                    | 0.00%  | i 15                                |   | 3   |   |                       |                                       | M,MC,SC                   | 2  |                    | \$88.76                                    |
| Exc Award (<br>33553 VALDIVIA<br>Exc Award ( | . ,                              | 03/28/1977      | Active  | 50   | 0                       | 0                         | 0                    | 0.00%  | 5 43                                |   | 2   |   |                       | N                                     |                           | 0  |                    |  |
| 18355 VILLARR                                |                                  | 08/22/1955      | Active  | 17   | 0                       | 0                         | 0                    | 0.00%  | 5 18                                |   | 2   |   |                       | Ν                                     | т                         | 0  |                    |  |

Clubs Cancelled Previous Fiscal Year - Clubs Cancelled within last 12 months may be reinstated



| MTERN                              | TIONAL                       |                                    |                            |                                      |                |             | Status  | Status Membership Reports |  |                                 |                                     |                      |  |                               |   |   |   | Financ                | e LCIF                                       |  |   |   |   |
|------------------------------------|------------------------------|------------------------------------|----------------------------|--------------------------------------|----------------|-------------|---|---------------------------|--|---------------------------------|-------------------------------------|----------------------|--|-------------------------------|---|---|---|-----------------------|--|--|---|---|---|
| Club<br>Number                     |                              | Club<br>Iame                       |                            |                                      | harter<br>Date |             |   |                           | Current<br>Member<br>Count                     | YTD<br>Members<br>Added         | YTD<br>Members<br>Dropped           | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Count 12                      | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported<br>****        |  | Months<br>Since Las<br>Activity<br>Report *** | Accourt                                   |   |
|                                    |                              |                                    |                            |                                      |                |             | umber of t<br>on status<br>within la<br>two yeau<br>in bracke | quo<br>st<br>rs           | If below<br>15<br>members<br>appears<br>in red | 3                               |                                     |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red | r<br>D                        |   | If no report<br>in 3<br>months<br>appears in<br>red | more than one year                      | repeat                |  | Notes the<br>officers tha<br>do not have<br>an active<br>Email | t in 12                                       |   |   |
| Current<br>Total<br>Clubs<br>Count | YTD<br>New<br>Clubs<br>Count | YTD<br>Cancelled<br>Clubs<br>Count | YTD<br>Net<br>Club<br>Gain | Current<br>Total<br>Members<br>Count |                | YTD<br>Drop | YTD<br>Net<br>Growth  | YTD<br>Net<br>Growth<br>% | Co<br>n M                                      | ember<br>unt 12<br>onths<br>Ago | Averag<br>Membe<br>Count<br>Per Clu | r witl               | o of Clubs<br>h less than<br>20<br>nembers                 | % No<br>MMR<br>in<br>3 Months | % No<br>Officer<br>Report in<br>12 Months           | % of Clubs<br>with<br>balance<br>90+ days           | Numbe<br>of Club<br>in<br>Status Q      | in                    | itatus Quo<br>Clubs<br>Financial<br>spension | Number<br>of<br>Cancelled<br>Clubs                             | Average<br>Cancelled<br>Club<br>Age           | Members<br>Lost<br>Due to<br>Cancellation | % of Clubs<br>Cancelled for<br>Non-Financial<br>Reasons |
| 52                                 | 0                            | 0                                  | 0                          | 1,148                                | 10             | 23          | -13   | -1.12                     | %  | 1,074                           | 22                                  |                      | 40%  | 8%                            | 2%  | 4%  | 0                                       |                       | 0%   | 0  | 0   | 0   | 0%  |

\* - P - Priority Club. Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

\*\* - Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson, VP-First Vice President, MC-Communications Chairperson, SC-Service Chairperson

\*\*\* - Abbreviation: N/R - Never reported using the Lions Clubs website, N/A - Not applicable, No password registered for the Lions Clubs website.

\*\*\*\* - Abbreviation: N - New, IP - Immediate Past, R - Repeat.